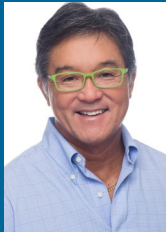




FEATURED PANELISTS



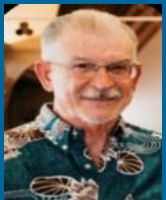
Guy Akasaki

President and Owner of Commercial Roofing and Waterproofing Hawaii and Honolulu Roofing and Waterproofing.



Terry Oyama

President and Owner, Solution Engineering Hawaii, Inc. (IT Contracting)



Bruce Powers

Hawaii Procurement Technical Assistance Program Manager

MODERATOR



Zach Oliver

HISBDC Senior Business Advisor

Hawaii SBDC, Oahu Center
677 Ala Moana Blvd, Ste 612
Honolulu, HI 96713
hisbdc.org
808-945-1430

Hawaii SBDC Pathways to Profits Series Government Contracting Best Practices

Wednesday, June 29, 2022

10:00 AM to 12:00 PM



Hawaii SBDC invites you to our Pathways to Profits series of webinars designed for entrepreneurs who are already in business and want to take their company to the next level.

This event helps business owners to identify key strategies to grow their businesses through government contracting. Topics include:

- Challenges with entering government contracting
- Successful contracts through an understanding of procurement regulations
- Responding to solicitations
- Finding a strategy to build relationships with existing contractors.

In this interactive online panel discussion, participants will hear from and engage with business owners who are successful government contractors: **Guy Akasaki** in construction, and **Terry Oyama** in information technology. Joining this panel is **Bruce Powers**, PTAC Program Manager who will give his insight and experience as a contracting officer.

\$15 per person

Online ZOOM Meeting

[Register & Pay Online](http://go.hawaii.edu/5Cx)

<http://go.hawaii.edu/5Cx>

Registration fee is non-refundable, unless Hawaii SBDC cancels.



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