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Introduction to the GSA MAS Contract



Presented By:

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In fiscal year 2020, government agencies spent more than \$36 billion through the GSA Multiple Award Schedule (MAS) Contract. Attend this complimentary presentation, coordinated by the Hawai'i PTAC, to learn how the GSA MAS Contract simplifies the government sales process, how to determine if the contract is right for your company, and what steps are needed to obtain the contract.

Attendees will learn:

- What is a GSA MAS Contract?
 - Contract Terms, Structure, and Benefits
- Should Your Company Obtain a GSA Contract?
 - How to Evaluate Eligibility, Readiness, and Potential Benefit
- Process and Timeline to Obtain a GSA MAS Contract
- High-Level Overview of Post-Award Contract Management Requirements

Part 1

**GSA MAS Contract
Overview**

Part 2

**Obtaining a GSA MAS
Contract**

Part 3

**Post-Award
Requirements**